



Greater Victoria  
CHAMBER of COMMERCE

www.victoriachamber.ca

# 2006 Annual Report

## The Voice of Business



Past Chair Robin Adair inducted into the Board of Governors, presented by Governor Bob Cross, at the 2007 Business Awards on April 11, 2007.

# 2006 Annual Report

Presented April 24th, 2007



**Greater Victoria**  
CHAMBER of COMMERCE

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**Minutes of the Greater Victoria Chamber of Commerce  
Annual General Meeting  
Held on Thursday April 27, 2006 12 PM  
At the Union Club**

**Call to Order**

Robin Adair called the 2005 AGM to order and reported that we have 54 members in attendance hereby constituting a quorum.

**2005 AGM MINUTES**

**Motion** to approve the minutes of the last AGM dated April 27, 2005.

Moved By: Dave Marshall

Seconded by: Hillary Samson

Motion: **Carried**

**AUDITED FINANCIAL STATEMENTS**

Honourary Treasurer, Dave Marshall, presented the financial statements

**Motion** to accept the audited financial statements.

Moved by: Robin Adair

Seconded by: Doug Enns

Motion: **Carried**

**APPOINTMENT OF AUDITORS**

**Motion** to appoint Crawford Paterson Campbell & McNeill as Auditors for 2006.

Moved by: Robin Adair

Seconded by: David Rand

Motion: **Carried**

**APPROVAL OF BY-LAW CHANGES**

**Motion** to approve By-Law changes as proposed and listed in the AGM program.

Moved By: Rebecca Grant

Seconded by: Dale Armstrong

Motion: **Carried**

**Motion** to adjourn the Annual General Meeting.

Moved: Myrna Borleske

Seconded: Robert Wickson

Motion: **Carried**

The program part of the luncheon was sponsored by Worksafe BC and featured an address by David Anderson, President and CEO of WorkSafeBC.

Chair, Robin Adair thanked the speaker. The luncheon adjourned at 12:40 p.m.

## YOUR 2007 BOARD OF DIRECTORS

**Lindalee Brougham**, Chair  
LL Brougham Inc., Chartered Accountant

Margaret Lucas, Executive Vice-Chair  
Hotel Douglas Ltd.

Robin Adair, Past Chair  
Adair Communications Group

Dave Marshall, Honourary Treasurer  
Strategus Consulting

George Fuller, Executive Director at Large  
Fuller, Pearlman, McNeil

Richard Gordon, Executive Director at Large  
Access Records & Media Management Ltd.

John Juricic, Executive Director at Large  
Etraffic Solutions

Rose Arsenault, Director  
Placement Group

Michael Black, Director  
Capital Iron

John W.D. Espley, Director  
Accent Inns

Richard Gray, Director  
A-Channel Vancouver Island

Victoria Starr McMichael, Director  
Starboard Enterprises Inc.

Pauline Rafferty, Director  
Royal British Columbia Museum

David Rand, Director  
National Underwriting Data Incorporated

Shawn Steele, Director  
Prospect Lake Golf Course

Roberta Tower, Director  
Morguard Investments Limited

Captain (N) Mike Williamson, Director  
CFB Esquimalt

## Chair's Message



It is an exciting year to serve as Chair of the Greater Victoria Chamber of Commerce. The Chamber is a busy place, involved in many of the major issues that affect business and citizens throughout the region.

The Chamber has been advocating for issues to improve the business environment of the region, and the overall quality of life. Some of the major issues we've focussed on in 2006 and continuing through 2007 include:

- a Regional Transportation Authority;
- the amalgamation of police services;
- the re-development of the Belleville Street Terminal; and,
- adopting a regional approach to economic development.

We have seen some positive developments on all of these issues in the first part of 2007 including a new model for regional transportation in Vancouver, which has potential for replication in Victoria, the move towards integration of major crime units, and the formation of the Mayor's Blue Ribbon Panel to develop a plan for Belleville Street Terminal. We are positive that continued advocacy on these issues will bring at least some of them to fruition in the near future.

The Chamber has stepped out to take a leadership position on regional economic development. We are currently developing the infrastructure and putting staff in place to introduce the Greater Victoria Development Agency. This is an industry-led agency, which will operate as a committee of the Chamber, with a mandate to facilitate and promote development of a strong economic base in the Greater Victoria region. It's an exciting venture, and we are looking forward to the opportunities this will bring to the business community of our region.

The formation of the Greater Victoria Development Agency is one example of how the Chamber views the future of our region – and that is as an area that takes on projects and operates with a regional mindset. Many of the issues we face such as transportation, crime prevention, economic development, skilled labour shortages, are all regional in nature. It is our role to push for a regional approach to all these and other items, and strive to enhance the living experience of people and businesses in all our communities.

The strength of any Chamber is in its members. We encourage our members to join one of the Chamber's committees and become more involved in the work of the Chamber. The committees are a fantastic mentoring tool for members who wish to take on a greater leadership role. Many of the Chamber's Board members have come through the committee groups, and after learning more about the issues of the community, take the next step into becoming a member of the Board.

The rest of 2007 promises to be a great year full of challenges and accomplishments. It is a privilege to serve as your Chair and act as the Voice of Business on behalf of all our members.

## YOUR BOARD OF GOVERNORS

Year	
2006	Robin Adair
2005	Jim Tighe
2004	Rebecca Grant
2003	Bob Cross
2002	Dwayne Peverett
2001	Ian Ferguson
2000	Robert Wickson
1999	Lana Denoni
1998	Lawrie Spooner
1997	Myrna Borleske
1996	Bob Brown
1995	Dan McAllister
1994	Vern Fitzgerald
1993	Al Crow
1992	Mike Kynaston
1991	Carole Didier
1990	Bill McCreadie
1989	Bob Skene
1988	Glenn Terrell
1987	Bob Verpoorte
1986	Jim Currie
1985	Frank Leonard
1984	William Hazell
1983	Ian Cairns
1982	Bill Anderson
1981	Arne Lane
1980	Cedric Steele
1979	Mel Cooper
1978	John Ansell
1977	Alan Emery
1976	Jack Hutchins
1974	Kenneth Murphy
1973	Terry Farmer
1972	Helen Beirnes
1971	Philip Holmes
1970	Clare Copeland
1963	John Wallace
1956	Pat Dunn
1969-1994	Brian J.Small (General Manager)

## Past Chair's Message



In my capacity as Chairman of the Board of Governors, I am taking this opportunity to outline the undertakings of the Greater Victoria Chamber of Commerce leading up to the 2007 Annual General Meeting.

The restructuring of chamber titles was a significant step in 2006. The head of the Board of Directors officially adopted the title of Chair in place of President at last year's AGM. This move, ending a tradition begun in 1863, was carried out to better clarify the roles and responsibilities of the volunteer Chamber Board of Directors and the paid chamber staff and our current CEO Bruce Carter. In a second step to restructure titles, Lt. Governor Iona Campagnolo officiated at a gala dinner at BC Government House where she inducted all Past Presidents as Governors of the Greater Victoria Chamber of Commerce. Newly appointed Governors sit as an advisory council, which is a valuable resource for the current Board of Directors. In its first official act, the new Board of Governors named John Chew as the recipient of the Governors' Lifetime Achievement Award, which he received at the annual Chamber Business Awards on April 11.

A second major undertaking leading up to this Annual General Meeting is the formation of the Greater Victoria Development Agency. Early in 2006, the Chamber began working closely with Mayor Frank Leonard of Saanich and Mayor Alan Lowe of Victoria to formulate a strategy to create a new Greater Victoria economic development organization. With the support of our business members, municipalities and senior levels of government, an agency is taking form and an economic development officer has been recruited. Again, the GVCC is showing leadership in building a strong business climate in the capital region.

Major capital projects have received significant support from the Greater Victoria Chamber over this past year. The call for the re-development of the Belleville Street Terminal was delivered to Prime Minister Stephen Harper during his visit to a Chamber banquet last Spring. The GVCC commends the response of the Minister for Tourism, Sport and the Arts, Stan Hagen and Mayor Alan Lowe in commissioning a special panel that will make recommendations this spring on the future of the site. The GVCC looks forward to the construction of a world class terminal in North America's most beautiful harbour.

Finally, the formation of new committees this past year has injected new ideas and energy at the GVCC. The new Business of Sport Committee has strongly supported the construction of the Pacific Sport Institute facility along with numerous sporting events, which bring economic benefit to our area. The revived Junior Chamber is providing an excellent venue for our younger business members to network and participate.

The Greater Victoria Chamber of Commerce ended 2006 by reaching the milestone of 1,500 members. We have had a strong year, with even better times ahead.

## Chief Executive Officer's Message



2006 has truly been a good year for the Chamber, both financially and in the things we were able to accomplish. Once again, as you'll note in the auditor's report, we ended the year in a positive financial position. And though we can only hold on to the title for another month or so, it's worth saying again that we were recognized as BC Chamber of the Year for 2006.

The Greater Victoria Chamber grew to 1500 members in 2006, making us the second largest Chamber in the province. As a large urban chamber, we have a strong voice on issues of importance to the business community. That was seen in our advocacy work, with five of our policies adopted at the provincial level and two at the federal level.

For those members who take advantage of the many events that the Chamber puts on every year, you will have noticed an increase in the quantity and variety of events available. With the sponsorship of Royal Roads University, we introduced the Business Leaders Luncheon series in 2006 and the Times Colonist Business Education series has grown to become a very popular lunch-time staple. And of course, we hosted the Prime Minister in May and were able to introduce a number of our members to him at a private reception.

Given the increase in our work at the Chamber, our staff grew to eleven people. I am fortunate to be the CEO for such a dedicated and talented group of individuals who truly put their all into every day's schedule. Our staff will expand some more as we introduce the Greater Victoria Development Agency to take on the work of regional economic development.

One thing we know at the Chamber is that one should never rest on their laurels. So 2007 has so far been as busy as our last year. What do we see for the rest of year?

- More advocacy on issues of regional importance to our business community
- Continuing to grow our membership base
- Exploring ways to increase and improve our member services
- A broad selection of education opportunities for members
- More activity from the Junior Chamber Committee, offering learning and networking opportunities for young professionals
- And as always, a great golf tournament!

The Chamber is an exciting place. We love to hear from our members and I invite you to attend any of our mixers and learning opportunities. I also invite you to the monthly CEO Coffee Hour to bring forward issues of particular importance to your business. Our door, email and phones are always open.

## YOUR CHAMBER STAFF

Bruce Carter  
Chief Executive Officer

Shannon Renault  
Manager Policy Development &  
Communications

Sasha Angus  
Economic Development Officer

Linda Kitchen  
Office Manager

Amie Smith  
Event Coordinator

Erin Bodman  
Event Assistant

Mark Pettit  
Account Representative

Charlie Getty  
Account Representative

Lynda Boyd  
Receptionist

Dorothy Crawford  
Membership Services



*Crawford Paterson Campbell & McNeill*  
CHARTERED ACCOUNTANTS

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## Auditors' Report

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### To the Members of the Greater Victoria Chamber of Commerce

We have audited the statement of financial position of the Greater Victoria Chamber of Commerce as at December 31, 2006 and the statements of operations, changes in net assets, and cash flows for the year then ended. These financial statements are the responsibility of the Chamber's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Chamber as at December 31, 2006 and the results of its operations, changes in net assets and cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

*Crawford Paterson Campbell & McNeill*

Chartered Accountants

Victoria, BC  
February 27, 2007

James Crawford, CA\*   Kent Campbell, CA\*   Grant McNeill, CA\*   Lynda Mason, CA\*   David Paterson, FCA (retired)

400 - 1208 WHARF STREET, VICTORIA, B.C. CANADA V8W 3B9  
TELEPHONE: (250) 386-1115   FAX: (250) 386-4797

\* denotes incorporated





**Greater Victoria Chamber of Commerce  
Statement of Financial Position**

December 31	2006	2005
<b>Assets</b>		
<b>Current</b>		
Cash	\$ 15,698	\$ 7,846
Marketable securities (Note 1)	621,360	643,321
Accounts receivable	52,900	39,239
Prepaid expenses	16,357	10,962
	<u>706,315</u>	701,368
Property and equipment (Note 2)	68,002	29,643
	<u>\$ 774,317</u>	\$ 731,011
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Bank indebtedness (Note 3)	\$ -	\$ 27,338
Accounts payable and accrued liabilities	26,643	26,574
Deferred revenue (Note 4)	302,034	246,089
	<u>328,677</u>	300,001
<b>Net assets</b>		
Net assets invested in property and equipment	68,002	29,643
Unrestricted	377,638	401,367
	<u>445,640</u>	431,010
	<u>\$ 774,317</u>	\$ 731,011

On behalf of the Board:

\_\_\_\_\_ Director

\_\_\_\_\_ Director

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.





**Greater Victoria Chamber of Commerce  
Statement of Operations**

For the year ended December 31	2006	2005
<b>Revenue</b>		
Benefit recovery	\$ 51,181	\$ 44,580
Business directory	118	25,939
Contract administration fees	18,700	18,225
Interest	26,995	27,689
Mailers	28,480	22,886
Members' dues and assessments	546,799	500,260
Fundraising	60,835	60,666
Programs	119,943	93,739
Rent	14,200	8,388
Business awards	49,942	56,176
Sponsorships	35,525	55,100
Newsletter	24,673	19,030
Gain on sale of shares	-	22,498
	<u>977,391</u>	<u>955,176</u>
<b>Cost of Activities</b>		
Fundraising	18,752	16,645
Committee activities	13,879	16,526
Program expense	103,259	103,229
Business directory	69	24,197
Business awards	26,983	24,728
Advertising	2,785	2,232
Newsletter	19,719	18,179
	<u>185,446</u>	<u>205,736</u>
<b>Surplus of revenue over expenses before administration</b>	<u>791,945</u>	<u>749,440</u>
<b>Administration</b>		
Affiliation and association dues	14,170	12,240
Amortization	33,844	26,844
Occupancy costs	95,235	80,402
Interest	778	1,730
Membership expenses	8,645	2,701
Office	72,487	65,124
Postage	22,245	17,713
Professional fees	13,095	9,911
Salaries and employee costs	492,101	489,958
Telephone	10,774	8,995
Travel and convention	13,941	12,233
	<u>777,315</u>	<u>727,851</u>
<b>Surplus of revenue over expenses</b>	<u>\$ 14,630</u>	<u>\$ 21,589</u>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.







Greater Victoria Chamber of Commerce  
Statement of Changes in Net Assets

	2006		2005	
	Invested in property and equipment	Unrestricted	Total	Total
Balance, beginning of year	\$ 29,642	\$ 401,368	\$ 431,010	\$ 409,421
Surplus (deficiency) of revenue over expenses	(33,844)	48,474	14,630	21,589
Transfer to net assets invested in property and equipment	72,204	(72,204)	-	-
Balance, end of year	\$ 68,002	\$ 377,638	\$ 445,640	\$ 431,010

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.





**Greater Victoria Chamber of Commerce  
Statement of Cash Flows**

For the year ended December 31	2006	2005
<b>Cash provided by (used in)</b>		
<b>Operating activities</b>		
Surplus of revenue over expenses	\$ 14,630	\$ 21,589
Item not involving cash		
Amortization	<u>33,844</u>	<u>26,844</u>
	<b>48,474</b>	<b>48,433</b>
Changes in non-cash working capital items		
Accounts receivable	(13,659)	12,896
Prepaid expense	(5,395)	(8,483)
Accounts payable	69	(7,378)
Deferred revenue	<u>55,944</u>	<u>18,454</u>
	<b>85,433</b>	<b>63,922</b>
<b>Investing activities</b>		
Purchase of property and equipment	<u>(72,204)</u>	<u>(8,254)</u>
<b>Increase in cash during the year</b>	<b>13,229</b>	<b>55,668</b>
<b>Cash, beginning of year</b>	<u>623,829</u>	<u>568,161</u>
<b>Cash, end of year</b>	<b>\$ 637,058</b>	<b>\$ 623,829</b>
<b>Represented by</b>		
Cash	\$ 15,698	\$ 7,846
Marketable securities	621,360	643,321
Bank indebtedness	<u>-</u>	<u>(27,338)</u>
	<b>\$ 637,058</b>	<b>\$ 623,829</b>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.





**Greater Victoria Chamber of Commerce  
Summary of Significant Accounting Policies**

**December 31, 2006**

<b>Purpose of the Organization</b>	The Greater Victoria Chamber of Commerce ("Chamber") is incorporated under the Board of Trade Act of Canada and its principal activity is to promote and improve trade and commerce and the economic, civic, and social welfare of Greater Victoria.						
<b>Marketable Securities</b>	Marketable securities are carried at the lower of cost and market value.						
<b>Property and Equipment</b>	Property and equipment is recorded at cost. Amortization based on the estimated useful life of the asset is calculated on a straight-line basis as follows:  <table border="0" style="margin-left: 40px;"> <tr> <td>Furniture and equipment</td> <td>- 20% straight line basis</td> </tr> <tr> <td>Computer hardware and software</td> <td>- 30% straight line basis</td> </tr> <tr> <td>Leasehold improvements</td> <td>- 10 years straight line basis</td> </tr> </table>	Furniture and equipment	- 20% straight line basis	Computer hardware and software	- 30% straight line basis	Leasehold improvements	- 10 years straight line basis
Furniture and equipment	- 20% straight line basis						
Computer hardware and software	- 30% straight line basis						
Leasehold improvements	- 10 years straight line basis						
<b>Revenue Recognition</b>	The Chamber follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.						
<b>Contributed Materials and Services</b>	Donated property and equipment are recorded at fair value when received.  The Chamber is dependent on the voluntary service of many members and others. Since these services are not normally purchased by the Chamber and, because of the difficulty of determining their fair value, donated services are not recognized in these financial statements.						
<b>Financial Instruments</b>	The carrying value of financial instruments cash, marketable securities, accounts receivable, accounts payable, and deferred revenue approximates their fair value due to their short-term maturity and capacity for prompt liquidation.						
<b>Measurement Uncertainty</b>	The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions which affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.						





**Greater Victoria Chamber of Commerce  
Notes to Financial Statements**

**December 31, 2006**

**1. Marketable Securities**

Marketable securities consist of fixed income and equity investments at a cost of \$621,360 (2005 - \$643,321) with a market value of \$701,716 (2005 - \$705,081). The funds are managed by BMO Harris Investment Management Inc., an external professional manager, in accordance with the Chamber's Investment Guidelines.

**2. Property and Equipment**

	2006		2005	
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
Furniture and equipment	\$ 251,465	\$ 224,507	\$ 26,958	\$ 7,859
Computer hardware and software	183,924	151,135	32,789	19,292
Leasehold improvements	14,153	5,898	8,255	2,491
	<b>\$ 449,542</b>	<b>\$ 381,540</b>	<b>\$ 68,002</b>	<b>\$ 29,642</b>

**3. Bank Indebtedness**

The Chamber has a \$75,000 operating line of credit with its banker. The outstanding balance is payable on demand, secured by a commercial security agreement granting a first priority interest in all present and after-acquired personal property of the Borrower, with interest charged at the banker's basic lending rate + 1%. At December 31, 2006, the balance outstanding on the line of credit is \$NIL (2005 - \$27,338).

**4. Deferred Revenue**

	2006	2005
Members' dues	\$ 256,870	\$ 238,193
- Long term	-	3,846
Other	45,164	4,050
	<b>\$ 302,034</b>	<b>\$ 246,089</b>





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Greater Victoria Chamber of Commerce  
Notes to Financial Statements

December 31, 2006

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5. Commitments

Commencing February 1, 2006, the Chamber has entered into a lease for new premises. The lease expires on January 31, 2011 and has one five year renewal option. The lease is triple net with minimum rent payments of \$33,323 per year plus a proportional share of operating costs and property taxes.

Annual payments of minimum rent over the next five years are:

<u>Year</u>	<u>Amount</u>
2007	\$ 33,323
2008	33,323
2009	33,323
2010	33,323
2011	<u>2,777</u>
	<u>\$ 136,069</u>



## ANNUAL SPONSORS



Camosun College has an applied approach to education and skill development creating students who are ready and able to apply their skills in your workplace. We know how important it is to provide our learners with real world experiences which help them integrate and advance their knowledge and skills. Camosun College has a variety of methods to achieve this, including practicums in healthcare areas, apprenticeship in the trades, community or industry based projects, co-ops and internships in a variety of technology, arts, science, sport and business programs, and short term work experiences for foreign professionals. All of these valuable practical components rely on continued support from the local business community.

Opportunities to bring students into your organization are available throughout the year and may involve students at various levels within their programs. The majority of these positions must be paid and in the current labour market,

competition for students on work terms is increasing. Most of the students are available for specific periods of time within their academic programs, but in a growing number of cases students are available for full time employment upon completion of their work terms.

Your involvement not only helps students develop the right skills, but also influences the continual improvement and assessment of our program content for skill development. Working together, we can help shape tomorrow's workforce and secure the skills our community needs now and in the future.

Contact us at:

Phone: (250) 370-4100

Fax: (250) 370-4110

Email: [co-op@camosun.bc.ca](mailto:co-op@camosun.bc.ca)

Web: [www.camosun.bc.ca/coop](http://www.camosun.bc.ca/coop)

University  
of Victoria



Co-operative  
Education

The UVic Co-op Program is the largest in Western Canada, with one in five full-time students enrolled. Our co-op students are equipped with skills and knowledge from across UVic's academic disciplines. Last year more than 2700 students were placed in co-op work terms, and almost half of these placements were made in the Greater Victoria area. About 150 of these local co-op work terms were with Greater Victoria Chamber of Commerce members. UVic co-op students worked in positions in the financial sector, in hotels, in retail, in technology, and more. To read more about how co-op students have benefited Chamber members' organizations, visit the Chamber web site <http://www.victoriachamber.ca/> and follow the links to About the Chamber > Partners and Sponsors > University of Victoria.

We'd like to thank all the Chamber members who have employed our co-op students in 2006. We believe our entire community benefits when students are hired to do meaningful work in the "real world". While our students have the opportunity to apply their academic skills in concrete experiences, learn about the contexts in which their academic disciplines are practiced, and develop important work place skills, our co-op employers acquire short-term, skilled assistance and get to know potential future employees.

To learn more about UVic's Co-op Program visit our web site at [www.uvic.ca/coop](http://www.uvic.ca/coop), contact us by phone at (250) 721-6076 or e-mail us at [employer@uvic.ca](mailto:employer@uvic.ca).

# Victoria Hosts 2007 BC Chamber AGM

## Wednesday, May 23, 2007

### Communications & Media Relations Training

12:30 p.m. - 4:30 p.m.  
A-Channel Victoria, 1420 Broad St.

Join media experts Barb McIntock & Alan Perry  
as they present vital media skills including:

- What to do if a crisis hits & your reputation is at stake
- How to interview well
- How to get noticed & stay visible
- How to get the positive coverage you seek

Free to fully registered BCCC AGM conference delegates  
\$20 + GST Greater Victoria Chamber members

### Tour the Legislature

2:00 p.m. - 4:00 p.m.  
Parliament Buildings, 501 Belleville St.

Come early for a business focused tour of the  
Legislative and meet a few key staff along the way.

Free to fully registered BCCC AGM conference delegates &  
Chamber members

### A-Channel Reception

5:00 p.m. - 7:00 p.m.  
A-Channel Victoria, 1420 Broad St.

Join us for hors d'oeuvres &  
refreshments as we get an early start on the  
conference festivities! Network with  
province-wide business leaders and get an  
inside view of the local TV station.

Free to fully registered BCCC AGM  
conference delegates & Greater Victoria  
Chamber members



## Thursday, May 24, 2007

### BC Chamber AGM Annual Golf Tournament

Hosted by the Greater Victoria Chamber of  
Commerce

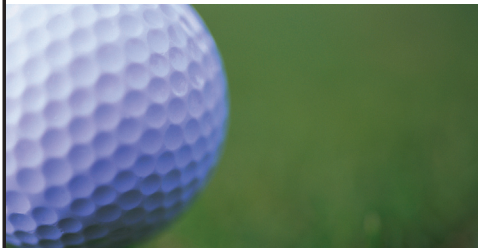
7:00 a.m. - 12:30 p.m.  
Gorge Vale Golf Club, 1005 Craigflower Rd

Join Chamber members from across the  
province for a challenging round of golf at  
Gorge Vale Golf Club.

7:00 a.m. - Breakfast  
7:35 a.m. - Shotgun Start  
12:30 p.m. - Lunch

\$150 + GST  
Price includes breakfast, buffet lunch,  
green fees & cart rental

Come out and enjoy a day of golf and  
province-wide networking!



## Friday, May 25, 2007

### Friday Night Function at the Royal BC Museum

6:30 p.m. - 8:30 p.m.  
675 Belleville St.

Join Chamber members from across the  
Province for cocktails in the Modern History  
Gallery at the Royal BC Museum.

Free to fully registered BCCC AGM conference delegates  
\$45 + GST for Greater Victoria Chamber members

AT WORK FOR  
SMALL BUSINESS  
SINCE 1970

Chambers of Commerce  
Group Insurance Plan<sup>®</sup>



## May 23 - May 26, 2007

### Partners Program

Daily from 7:00 a.m. - 11:00 a.m.  
Thursday, May 24 - Saturday, May 26

Get information and recommendations on  
the myriad of activities around the city as  
well as transportation advice from  
Tourism Victoria (on-site).

TOURISM VICTORIA  
Marketing our favourite destination

visit [www.victoriachamber.ca](http://www.victoriachamber.ca) or call (250) 383.7191 for more information and registration

## Triumph Supports the 10 by 10 Challenge - How about you?

Triumph Vocational Services creates opportunities for employers and people with disabilities who want to reach their employment potential. Since 2002, Triumph has helped clients attain over 2,000 job placements.

### A Call to Action - Expand Your Hiring Horizons

Employment and Income Assistance Minister Claude Richmond and City of Vancouver Mayor Sam Sullivan have launched a challenge to municipalities across the province to increase employment of persons with disabilities by 10% by the year 2010.

### Become the Next Company to Join the 10 by 10 Challenge:

Call Triumph at 1-866-689-7150 and register your company as a challenge participant at [http://www.eia.gov.bc.ca/epwd/10by10/comp\\_form.htm](http://www.eia.gov.bc.ca/epwd/10by10/comp_form.htm)



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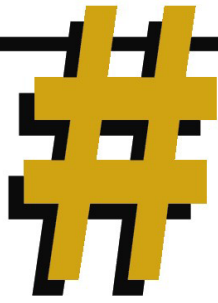
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